



FALVEY
CONSULTING LIMITED

RC 1802296

...Driving innovation, scaling impact, and building resilient systems for s



**Company
Profile**

Company Overview

Falvey Consulting Limited is a Nigeria-based advisory and business development firm delivering high-impact consulting services across the agribusiness and public sector landscape in Nigeria. Established in 2021, the firm was founded as a market-oriented, sustainability-driven enterprise to continue the institutionalisation of development innovations introduced through programmes such as GIZ's Green Innovation Centres for the Agriculture and Food Sector (GIAE), GIZ Agriculture Finance (AgFIN), and the USAID Feed The Future Nigeria Agricultural Activities (FTF).

Falvey Consulting was conceived to bridge a critical gap: ensuring that innovations, capacity-building efforts, and value chain interventions do not end with donor programme cycles but are sustained through robust business models, enterprise support systems, and scalable advisory solutions.

The firm is powered by a team of highly trained professionals, many of whom have undergone rigorous capacity development under GIZ and other international development partners, bringing a blend of global best practices and local expertise.

Vision

To be a leading consulting firm driving sustainable enterprise growth, institutional performance, and inclusive economic development across Africa.

Mission

To deliver innovative, practical, and market-oriented solutions that strengthen MSMEs, agribusiness value chains, and public sector systems for long-term impact.

Core Service Areas

At Falvey Consulting Limited, we combine:

- **Human ingenuity and technical expertise**
- **Global development frameworks and local insights**
- **Innovation-driven methodologies**
- **Results-oriented delivery models**

We are **solution architects** (“eggheads of solvers”), committed to helping clients scale, innovate, and achieve measurable outcomes.

5. Core Service Areas

1. General Business Development Service & MSME Support

- i. Enterprise diagnostics and growth strategy development
- ii. Start-up incubation and acceleration programmes
- iii. Financial Planning and Management: Financial literacy and access-to-finance facilitation, Budget development, cash flow forecasting, financial reporting systems, cost control strategies, and multi-year financial modelling.
- iv. Market Expansion: Market research, entry strategy development, branding and positioning, distribution channel optimisation, and partnership development
- v. Technology Adoption: ERP and CRM implementation, e-commerce integration, digital marketing tools, data analytics systems, and cybersecurity enhancement
- vi. Operational Efficiency: Inventory systems, production planning, logistics optimisation, workflow redesign, and lean management practices.
- vii. Organisational Capacity Development: Institutional capacity assessments, Organisational restructuring and performance systems, Leadership and executive development programmes, HR systems strengthening, strategic planning, team performance management, and succession planning, Office systems setup and operational optimisation.

2. Finance and Investment Facilitation

- i. Investment readiness and client coaching
- ii. Sourcing and structuring of finance (debt and non-debt)
- iii. Deal negotiation and mediation with financial institutions and investors
- iv. Transaction support through to financial close and disbursement
- v. Post-investment advisory and performance monitoring

3. Project & Procurement Management

- i. Public procurement advisory and compliance for national and sub-national public institutions.
- ii. Project design, implementation, and evaluation
- iii. Donor-funded programme management (GIZ, USAID, UK International Development, etc.)
- iv. Monitoring, Evaluation, and Learning (MEL) systems

4. Research, Data & Analytics

- Socioeconomic research and impact assessments
- Field data collection and management
- Data analytics and reporting (quantitative & qualitative)
- Policy research and advisory

Core Service Areas

3. Agribusiness & Value Chain Development

- i. Agricultural value chain analysis and upgrading
- ii. Contract farming models and out-grower schemes
- iii. Agribusiness investment planning and advisory
- iv. Climate-smart agriculture (CSA) integration

4. Project & Procurement Management

- i. Public procurement advisory and compliance for national and sub-national public institutions.
- ii. Project design, implementation, and evaluation
- iii. Donor-funded programme management (GIZ, USAID, UK International Development, etc.)
- iv. Monitoring, Evaluation, and Learning (MEL) systems

5. Research, Data & Analytics

- Socioeconomic research and impact assessments
- Field data collection and management
- Data analytics and reporting (quantitative & qualitative)
- Policy research and advisory

Technical Capacity & Training Background

Falvey Consulting's foundation is built on extensive **Training of Trainers (ToT)** and professional certifications, including:

- Contract Farming (Basic, Course 1 & 2)
- SME Loop Training (Coaches/Trainers Certification)
- Start-up Loop Training of Trainers (ToTC)
- Agricultural Business Analysis & Investment Training (AgBAIT)
- Farmers Financial Circle (FFC)
- Micro Agribusiness Training (MAT)
- Organisational Development & Enterprise Coaching
- Business Development Service Provider Training by SMEDAN

These competencies have been applied across multiple Nigerian states, including:

Benue, Nasarawa, Cross River, Plateau, Kaduna, Kano, Lagos, Ogun, and Oyo States.

OUR TEAM

**Iorwuese Tyopev, PhD***Lead Consultant/CEO***+234 703 695 0021****Email: tyopev@gmail.com****<https://www.linkedin.com/in/iorwuese-tyopev-phd-386904192>**

Dr Iorwuese Tyopev is a seasoned development practitioner, researcher, and consultant with over two decades of experience spanning agribusiness development, sustainable procurement management, climate finance, socio-economic research, and enterprise development. He is the Lead Consultant and Chief Executive Officer of Falvey Consulting Limited, a firm delivering high-impact advisory and business development services across Nigeria's commercial, agribusiness and public sector landscape.

Through his leadership, Dr Tyopev has built a dynamic team of over 20 young professionals trained under leading development programmes, notably by GIZ and other international partners, positioning Falvey Consulting Limited as a market-oriented platform for sustaining development innovations and strengthening MSME ecosystems in Nigeria.

Dr Tyopev holds a Master of Science (M. Sc.) and Doctor of Philosophy (PhD) in Economics, a Master of Science (M.Sc.) in Sustainable Procurement Management, a Master of Business Administration (MBA), and an Advanced Certificate in Sustainable Environmental Standards. He is also an SMEDAN-certified Business Development Service Provider.

He is also a Lecturer/Training Facilitator in Procurement Management under the World Bank-supported Centre of Excellence, Sustainable Procurement, Environmental and Social Standards (SPESSE) Project at the Federal University of Agriculture, Makurdi.

Since 2017, he has worked extensively as a consultant with leading development organisations, including the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), USAID Feed the Future Nigeria Agribusiness Activity, and Jobberman/Mastercard Young Africa Works Programme.

Dr Tyopev is currently engaged under the Propcom+ Programme (implemented by Palladium and funded by UK International Development) as a subcontractor supporting the International Climate Finance (ICF) Rural and Agricultural Market Development Programme (February–December 2026).

Dr Tyopev also serves as a member of the Benue State Technical Team on Climate Finance under the PACE / UK International Development State Readiness Assessment Programme, contributing to climate finance readiness diagnostics, institutional capacity assessment, development of bankable climate projects, and strengthening sub-national access to global climate finance.

Dr Tyopev has demonstrated a strong impact in strengthening MSME competitiveness across multiple Nigerian states, facilitating access to finance for agribusinesses and rural enterprises, enhancing the capacity of financial institutions in agricultural lending, promoting climate-smart and inclusive value chain financing, and supporting women and smallholder farmers through targeted interventions. His work has consistently focused on translating development interventions into sustainable, scalable business outcomes.

With a unique blend of academic depth, field experience, and advisory expertise, Dr Iorwuese Tyopev continues to play a pivotal role in shaping sustainable agribusiness systems, climate-finance readiness, and enterprise-development ecosystems in Nigeria.

OUR TEAM



Dr Donald Omenka

Entrepreneurship Training & Coaching Expert
08062306095; 08151709533

donomenka@gmail.com

<https://www.linkedin.com/in/donald-omenka-phd-88a923113>

Dr Donald Omenka is a highly accomplished educator and certified SME-Loop Business Trainer and Coach with over 17 years of experience in agribusiness, MSME development, and education. He has built a strong reputation in delivering large-scale capacity-building programmes for international development partners and government agencies. As a GIZ-certified SME-Loop Master Coach, he specialises in transforming small businesses through financial planning, market analysis, enterprise development, and formalisation strategies. His expertise also spans training-of-trainers (ToT), agribusiness value chain development, particularly inclusive contract farming for rice and maize, and education, where he serves as a lecturer at Benue State University and has contributed significantly to curriculum development and pedagogical innovation.

Dr. Omenka's profile is further strengthened by extensive international certifications in artificial intelligence, business coaching, agribusiness, project management, and sustainability. He has worked with high-profile organisations, including GIZ, the United Nations (UNHCR projects), FHI360, and the Office of the Senior Special Assistant to the President on MDGs (OSSAP-MDGs), among others. With a PhD and a rare blend of academic depth and practical field experience, he brings a holistic, results-driven approach to development, complemented by strong competencies in leadership, communication, digital tools, financial management, and stakeholder engagement.



Iveren Verinumbe

Entrepreneurial Training Expert

+2347083808410 | Email: veriveren@gmail.com

<https://www.linkedin.com/in/iveren-verinumbe-8b819044a/>

Iveren Verinumbe is a purpose-driven management professional with expertise in entrepreneurship development, economics, operations research, and business administration, with a strong track record in advancing SME growth, agribusiness development, and community empowerment in Nigeria. She currently serves as a Lecturer at Joseph Sarwuan Tarka University, Makurdi, where she teaches procurement management, supply chain management, and entrepreneurship, while also contributing to academic administration and student mentorship. In parallel, she works as a Consulting Assistant with Falvey Consulting Limited, supporting development programmes such as GIZ/GIAE and USAID FTF through training delivery, value chain facilitation, and capacity building for SMEs, cooperatives, and farmer groups across rice and cassava value chains.

Beyond academia and consulting, Iveren brings hands-on entrepreneurial experience as the Founder and CEO of Fresh Options Ltd, where she leads business strategy and business operations. Her professional journey is complemented by grassroots experience as an Extension Officer, promoting improved farming practices and community adoption of innovations. She possesses strong competencies in entrepreneurial training, strategic planning, data analysis, procurement management, alongside leadership and communication skills. Iveren holds an M.Sc. in Operational Research and Performance Management from Aston University, UK, an MBA in Food Security at Business School Netherlands, a B.Sc. in Economics from Benue State University, and is currently pursuing a PhD in Economics at the Federal University, Lafia. She is also actively engaged in community development initiatives and professional networks, contributing to sustainable enterprise growth and food security outcomes.

OUR TEAM

**Joshua Apochi**

Contract Farming Facilitator; M&E Specialist +2348137714410

apochijosh@gmail.com www.linkedin.com/in/joshua-apochi

Joshua Apochi is a brilliant agricultural development specialist with a robust educational background and over a decade of international experience in capacity building, food chain management, data collection and analysis, and procurement management. His expertise spans contract farming, agribusiness training, and international food chain management. His career is marked by significant roles at established organizations such as GIZ, Benue FADAMA CARES, and AFOS Foundation. Joshua Apochi is dedicated to driving sustainable agricultural practices and enhancing food security through innovative solutions and strategic partnerships.

He holds a Bachelor of Agriculture and is studying for an MSc in Agricultural Extension & Rural Sociology. His postgraduate training at Weihenstephan-Triesdorf University of Applied Sciences in Germany and certifications from prestigious institutions like Wageningen University gave him a global perspective, enriching his understanding of team management, sustainable agricultural practices, and global food chain management.

**Kpelai Matthew**

Financial Management Expert

+234 806 604 0426 kpelaima@gmail.com

<https://www.linkedin.com/in/kpelai-mathew-bsc-aca-a60120225>

A chartered accountant with over 10 years of experience in auditing and financial management, Kpelai is versatile and innovative with strong analytical and mathematical skills and a deep understanding of accounting principles and regulations. A strong team player, he has worked in providing solutions for strategic corporate financial decisions for his clients.

An Associate Chartered Accountant (ACA), he also holds a B. Sc. in Accounting and Finance, and an M. Sc. in Sustainable Procurement and Project Management.

OUR TEAM



Ruth Dauda

Agribusiness Development Expert

+2348039663237 swat.usman@yahoo.com

Ruth is a certified Gender Sensitization and Mainstreaming Trainer by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) – The German Agency for International Development. She's also a certified Master Trainer/Coach on SME-Loop Training and Coaching on Entrepreneurship and Basic Business Skills for SMEs of the GIZ in Nigeria.

Highly result-oriented, robust program organizer, she holds a Bachelor of English. Her expertise spans agribusiness training and international food chain management. Her over 10 years career is marked by significant roles at established organizations mainly the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ). Ruth is dedicated to driving sustainable agricultural business and enhancing food security through innovative solutions and strategic partnerships.



Jennifer Achimba

GAP, Financial literacy & Business Development Specialist

+234 806 675 9128 achimbajennifer@gmail.com

Jennifer is a creative and innovative agricultural economist with over a decade of international experience in capacity building, food chain management, data collection, and analytics. She holds a Bachelor of Agriculture Economics. She had a postgraduate training at Weihenstephan-Triesdorf University of Applied Sciences in Germany which gave her a global perspective, enriching her understanding of team management, sustainable agricultural practices, and global food chain management.

Her expertise spans agribusiness training and international food chain management. Her career is marked by significant roles at established organizations such as GIZ, Benue FADAMA CARES, and AFOS Foundation. Jennifer is dedicated to driving sustainable agricultural practices and enhancing food security through innovative solutions and strategic partnerships.

Procurement Certificate

BUREAU OF PUBLIC PROCUREMENT

www.bpp.gov.ng

Expiry Date
December-31-2022



*Competition *Transparency *Efficiency

11, Suleiman Barau Street,
Presidential Villa,
ABUJA-NIGERIA

Interim Registration Report (IRR)

This is to certify the registration of

FALVEY CONSULTING LIMITED

Company Registration No **1802296**

Nigeria Owned / Public Company Limited by Shares

In the National Database of Particulars, Categorization, and Classification of Contractors, Consultants and Service Providers.



FIRS	PENCOM	NSITF	ITF
Compliant	Compliant with 3 personnel, as obtained from PENCOM.	Compliant	Compliant

BUSINESS CATEGORIES (NOTE: Only categories with asterisk (*) have been verified by BPP)

NO BUSINESS CATEGORY REGISTERED FOR ENTITY. Please select one or more Business Category and regenerate this report. |

Generated on: August-15-2022

Ref. No. **0000-0007-2138**



It pays to pay your taxes..

TAX CLEARANCE CERTIFICATE

TCC NO : 226006845430
TAX OFFICE : MSTO MAKURDI
DATE : 2026-01-03

Name of Company : FALVEY CONSULTING LIMITED
RC No : 1802296
Date of Incorporation : 2021-06-04
TIN : 23938025-0001
FIRS ID : 2201110005430
Business Address : NO 15 KATSINA ALA STREET



Business Status : Commenced Business 2021-07-01

This is to certify that the above named company has rendered Income Tax, Value Added Tax, Information Technology Development Levy, Education Tax, as well as other tax returns and paid the assessed taxes in accordance with the relevant tax laws for all years including the past three assessment years as detailed hereunder.

	Assessment Year 2023	Assessment Year 2024	Assessment Year 2025
Revenue	NGN 7,767,400.00	NGN 0.00	NGN 0.00
Assessable Profit/Loss	NGN 252,673.00	NGN 181,000.00	NGN 0.00
Total Profit	NGN 212,673.00	NGN 141,000.00	NGN 0.00
Tax Payable	NGN 0.00	NGN 0.00	NGN 0.00
Tax Outstanding (If Any)	NGN 0.00	NGN 0.00	NGN 0.00

Source of Income : Management consultancy activities
Other Comments : Issued
This Certificate Expires on : 2026-12-31



ROSE M. BEM-UGOH
Tax Controller

Official Stamp Impression

Name & Rank of Approving Officer

Disclaimer: The issuance of this Tax Clearance Certificate is based on self-assessment and compliance declarations by the Taxpayer. It does not preclude the service from conducting future audits or investigations that may result in additional tax assessments where under-declarations, omissions, or misstatements are identified.



FEDERAL REPUBLIC OF NIGERIA

**CERTIFICATE OF INCORPORATION
OF A
PRIVATE COMPANY LIMITED BY SHARES**

COMPANY REGISTRATION NO. 1802296

The Registrar - General of Corporate Affairs Commission

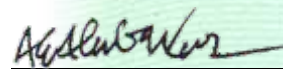
hereby certifies that

FALVEY CONSULTING LIMITED

is this day incorporated under the
COMPANIES AND ALLIED MATTERS ACT 2020

as a private company limited by shares

Given under my hand at Abuja this 3rd day of June, 2021



A. G. Abubakar
Registrar - General

TAX IDENTIFICATION NUMBER: 23938025-0001

Previous Jobs

	Responsibility	Project	Client
A	Sub-Contractor/ Consultants.	Agricultural Value Chain Finance & Risk Management Training for Partner Financial Institutions (PFIs). 19 February - 13 March 2026, Lagos.	The Palladium/Propcom+/ UK International Development
B	Consultants.	Feasibility Assessment for the Agriculture, Skills, Innovation, Recreation and Empowerment (ASPIRE) Project, 19 October – 30 November 2025,	Civil Society-Scaling Up Nutrition in Nigeria (CS-SUNN)
C	Consultants.	Resource Mobilisation and Sustainability Strategy (RMSS), 13 November 2025 – 21 January 2026	Civil Society-Scaling Up Nutrition in Nigeria (CS-SUNN).
D	Consultant/Support Facilitators	Jobberman Entrepreneurial & Small Business Course Training for Women (18 – 35 years) in Benue State – July 2024 to date.	Jobberman/Mastercard Foundation
E	Consultant	Training of Procurement Desk officers of Nasarawa State on Public Procurement Management sponsored by Nasarawa State Bureau of Public Procurement, Lafia, Nasarawa State, 7 - 8, April, 2023.	Nasarawa State Bureau of Public Procurement
F	Consultant	Nasarawa, Benue & Cross River States sustain ability of innovations in the rice value chain Support to the development of multi-actor group for the September - November, 2022	German Cooperation/GIZ
G	Consultant	Organizational Development, Technical & Entrepreneurial Skills Capacities Enhancement support for Youth groups, start-ups & MSMEs in the GIAE Rice Value Chain - Benue, Nasarawa & Cross River states; June- November, 2022	German Cooperation/GIZ
H	Research Supervisor	Baseline Study on Food Security, Productivity & Income of Smallholder Rice Farmers in the GIAE Rice Value Chain & Agropastoralists in Benue & Nasarawa states for the Integrated Approach to Climate Change (InACC); June- September, 2022	European Union/German Cooperation/GIZ
I	Consultant Resource Mobilization	GIZ/MOVE-CARI Matching Fund Proposal developed for TSEFAN VENTURES LTD., Gbokoon production-level interventions onsmallholder rice farmer trainings and contract farming; June 2, 2022 <i>(The proposal was found to be responsive, and applicant has won the grant)</i>	The German Cooperation /GIZ Competitive African Rice Initiative (CARI): Market Oriented Value Chains for Jobs and Growth in the ECOWAS Region (MOVE) program, co-financed by the Bill and Melinda Ga Foundation (BMGF).

J	Consultant Resource Mobilization	USAID-Trade Investment Hub Fund Proposal developed for GODILOGO Farms Ltd on market links for smallholder Rice farmers, Bebi, Obanliku, Cross River state: May, 2021	USAID West Africa Trade Investment Hub Market Link Fund
K	Consultants/ Facilitator	Agricultural Business Analysis and Investment Training and Coaching of Agricultural MSMEs in Benue state; 1 February to 31 July, 2022	German Cooperation/GIZ/AgFIN
L	Consultants/Facilitator	Training on Benue State Public Procurement Law and Standard Tools for Key Programme Officers; 17 th – 19 th March, 2022 & 1 st – 3 rd November, 2022	Saving One Million Lives (P for R), Benue State Ministry of Health and Human Services
M	Consultant	Business Plan Development for Youths investment in Agribusiness in Benue state; 9 th August – 30 th October, 2021	USAID Feed the Future Nigeria Agribusiness Activity/Nigerian Youth Chamber of Commerce
N	National Procurement Trainer	Procurement Management Training; June to date	World Bank/NUC Center for Innovation, Procurement, Environmental and Social Standards (CIPESS), Federal University of Agriculture, Makurdi, Benue state.
O	Consultant/Researcher	Baseline Survey on the productivity and income of smallholder cassava farmers in the Cassava value chain in Nasarawa state March 15 – April 21, 2021	GIZ/Pacific Ring West Africa Limited CASSANOVAS Project in Nigeria.
P	Consultant/Trainer/ Coach	GIZ SME Business Training & Coaching Loop for SMEs in the Rice Value Chain in Nasarawa & Benue state; July 2018 to December, 2021	German Cooperation/ GIZ Green Innovation Center for Agriculture in Nigeria (GIAE)
Q	Consultant/Trainer	Business Management & Financial Literacy Training for Bank of Industry Loan Beneficiaries in Benue state; September 6 – 11, 2021.	USAID Feed the Future Nigeria Agribusiness Activity Benue State Government/Bank of Industry (BOI).
R	Consultant/Facilitator	Entrepreneurial Development 22 nd – 24 th , December, 2020	Technology Incubation Center (TIC) - National Board for Technology Incubation, Federal Ministry of Science and Technology, Abuja.
S	Consultant/Facilitator/ Coach	Supply Chain and Procurement Management, Baseline data collection and analysis of 25 cassava processing SMEs in Ogun and Oyo States; October 12 – November 30, 2020	German Cooperation/ GIZ Green Innovation Center for Agriculture in Nigeria (GIAE)
T	Consultant	Assessment of Agro SMEs for the Implementation of an Agrobusiness Hub Initiative in the Rice Value Chain in Benue State; September, 2020	German Cooperation/ GIZ Green Innovation Center for Agriculture in Nigeria (GIAE)



SMEDAN/BN/BDSP/19/014

This affirms that

Tyopev Iorwuese

has been certified as a

SMALL BUSINESSES CONSULTANT

after participating in the Executive Career & Entrepreneurship Training Program and successfully completing the following courses:

- ENTREPRENEURSHIP DEVELOPMENT
- CAREER DEVELOPMENT
- DIGITAL TRANSFORMATION
- LEADERSHIP & TEAMWORK
- AGRIBUSINESS MANAGEMENT
- FINANCIAL MANAGEMENT

organized by Zevsj Institute for Career & Entrepreneurship Development
in Collaboration with Small and Medium Enterprise Development Agency of Nigeria
From **01st November to 07th December, 2019**



[Signature]
N/D/CEO

Zevsj Institute for Career & Entrepreneurship Development



**CERTIFICATE OF PARTICIPATION IN
TRAINING OF TRAINERS & COACHES
(TOTC)**

Tyopev Iorwuese

Has completed a five day Training of Trainers & Coaches (ToTC) course, held in Kapital Klub, Abuja, Nigeria
from 24th to 28th July 2017, on the SME Business Training and Coaching Loop.

[Signature]
Nosa OSUNDE
Lead Trainer

Date: July 28th 2017

[Signature]
Dr. Annemarie MATTHESS
Project Coordinator
Green Innovation Centre
for the Agriculture and Food Sector (GIAFS) - Nigeria

Date: July 28th 2017





Training Certificate

Tyopeo Dorwuese

has participated in the

Basic Training on Contract Farming: Promoting contract farming as inclusive business model

from 19th to 23rd June 2017
in Abuja, Nigeria

Content of the training

- Definition, context and principles of CF
- GIZ concept for promoting contract farming as inclusive business model
- Typology of contract farming business models
- Typical contract specifications
- Negotiation of contracts
- Contract farming management systems
- The role of producer organisations in contract farming

Dr. Annemarie Matthes, GIZ GIAE

Dr. Stefan Kachelrieß-Matthes, GIZ CARI

Jimmy Ebong, Trainer, Uganda

Certificate number

003



Training Certificate

Tyopev Torwuese

has participated in the

Training of Trainers I + II for Contract Farming: Promoting contract farming as inclusive business model

From 21st to 26th August 2017 and
From 25th to 29th September 2017
in Abuja, Nigeria

Content of the training

- GIZ concept for promoting contract farming (CF) as inclusive business model
- Typology of CF business models
- CF management systems
- Contract specifications
- Gender and CF, Youth and CF, Farmer organisations and CF
- Information and Communication Technologies (ICT) in CF
- Financial and non-financial service provision in CF
- CF facilitation

Dr. Annemarie Matthes,
GIZ GIAE

Dr. Stefan Kachelmeier-Matthes,
GIZ CARI

Margret Will, Trainer, Germany

Certificate number

003

Certificate

Mr. Iorwuese Tyopev

from Nigeria
participated in the exposure seminar

Sustainable SME Business Models

27th of June to the 6th of July 2023

Key points of the seminar

- » Strategies and approaches for developing business models for small and medium enterprises (SME) in the agri-food sector
- » Product, service and market development tools
- » Entrepreneurial competences (communication, conflict management, change management)
- » Organizational development, leadership and human resources management
- » Advisory services for start-ups and SMEs
- » Case studies of farmers, processors and service providers in Germany

Feldafing, 6th of July, 2023



Fabian Zegowitz
Project Manager
Green Innovation Centres for the
Agriculture and Food Sector, GIZ



Bärbel Sagi
Project Manager
Green Innovation Centres for the
Agriculture and Food Sector, GIZ



SAVING ONE MILLION LIVES (P for R)
MINISTRY OF HEALTH AND HUMAN SERVICES, MAKURDI



Our Ref: MOH/MED/353/I/52

Your Ref:.....

Date: 22nd Nov.2021

Dr. Iorwuese Tyopev
Lead Consultant,
Falvey Consulting Limited,
Makurdi.

AWARD OF CONSULTANCY SERVICES AND TRAINING ON 'PUBLIC PROCUREMENT: THE BENUE STATE PUBLIC PROCUREMENT COMMISSION LAW 2020' AND CERTIFICATION LETTER OF PERFORMANCE ENGAGEMENT THEREOF.

I hereby certify on behalf of the 'Saving One Million Lives Programme For Results (SOMLPforR)' that, Dr. Iorwuese Tyopev, was commissioned to organise a capacity building training for Programme Managers of the various parastatals under the Benue State Ministry of Health on PUBLIC PROCUREMENT AND IMPLEMENTATION OF THE BENUE STATE PUBLIC PROCUREMENT COMMISSION LAW 2020'.

The sensitisation and training which was held on the 1st - 3rd November, 2021 was thought provoking and result oriented culminating into better perspectives and understanding by the Saving One Million Lives Programme For Results (SOMLPforR) of the Ministry of Health in Procurement Planning strategies, implementations, executions as well as Administrative resolutions of procurement complaint mechanisms.

I am pleased to inform you that, your presentation and practical demonstrations particularly on; Background and Introduction to Public Procurement: The Benue State Public Procurement Commission Law 2020 in Focus; The Public Procurement Manual – Discussion Session; Administrative Review, Remedies for procurement breaches, offences and penalties were excellent and has greatly impacted on the participants based on our feedback tracks.

Congratulations and Thank You.

Dr Kuma Gbanan
State Programme Manager
One Million Lives Programme For Results,
Ministry of Health and Human Resources
Makurdi- 07039012235

BENUE STATE



SAVING ONE MILLION LIVES (P for R)

MINISTRY OF HEALTH AND HUMAN SERVICES, MAKURDI



Our Ref: MOH/MED/353/I/51

Your Ref:.....

Date: 28th March, 2022

Dr. Iorwuese Tyopev
Lead Consultant,
Falvey Consulting Limited,
Makurdi.

AWARD OF CONSULTANCY SERVICES AND TRAINING ON 'PUBLIC PROCUREMENT: THE BENUE STATE PUBLIC PROCUREMENT COMMISSION LAW 2020' AND CERTIFICATION LETTER OF PERFORMANCE ENGAGEMENT THEREOF.

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The sensitisation and training which was held on the 17th -19th March, 2022 was thought provoking and result oriented culminating into better perspectives and understanding by the Saving One Million Lives Programme For Results (SOMLPforR) of the Ministry of Health in Procurement Planning strategies, implementations, executions as well as Administrative resolutions of procurement complaint mechanisms.

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Congratulations and Thank You.



Dr. Kuma Gbanan
State Programme Manager
One Million Lives Programme For Results,
Ministry of Health and Human Resources
Makurdi / 07039012233





FALVEY
CONSULTING LIMITED
RC 180204



GOVERNMENT OF NASARAWA STATE
BUREAU OF PUBLIC PROCUREMENT

MOTTO: Ensuring Value for Money

15th April, 2023

Falvey Consulting Limited

No.15 ,Katsina Ala Street, High level,
Makurdi,
Benue State.

CERTIFICATE OF COMPLETION

This is to certify that the above named Consulting Firm held and completed the training of Procurement Desk Officers of Ministries, Department and Agencies on Procurement Management, Best Practices and sensitization on the Nasarawa State Procurement laws 2020 from the 4th – 5th of April, 2023.

2. Furthermore, all payments in that regards have been completed accordingly, please.

Muhammad A. Idris

Director Finance & Admin

For :Director General



CS-SUNN SECRETARIAT OFFICE, Plot 203 Cadastral Zone B02, Off Oladipo Diya Way (Beside Coded Apartment)

WORK COMPLETION CERTIFICATE

Employer	Civil Society-Scaling up Nutrition in Nigeria
Name of Consultant	FALVEY CONSULTING LIMITED
Description of Work	ASPIRE Project Feasibility Study and Development of a Resource Mobilization and Sustainability Strategy
Date of contract	3 rd October 2025
Date of contract completion	27 th January 2026
Total Amount of Contract	

THIS IS TO CERTIFY THAT ALL WORKS ON THE ABOVE CONTRACT HAVE BEEN DULY COMPLETED ON THE ACTUAL COMPLETION DATE NOTED ABOVE, TO MY SATISFACTION IN ACCORDANCE WITH THE SPECIFICATIONS, PROVISIONS, AND CONDITIONS OF THE CONTRACT.

Signature of Consultant



.....

Approved Signature

Sunday Okoronkwo
Executive Secretary

.....



FEED THE FUTURE
The U.S. Government's Global Hunger & Food Security Response

Nigeria Agribusiness Investment Activity

Certificate of Commendation

Awarded to

Dr. Iorwuese Tyopev

For your contributions towards the successful implementation of the Feed the Future Nigeria
Agribusiness Investment Activity in Benue State

On August 8th, 2023



USAID
FROM THE AMERICAN PEOPLE

Olumide Ojo

Olumide Ojo
Chief of Party

CERTIFICATE OF COMPLETION AND ACCEPTANCE OF SERVICES

Contract No.: 83383171

Project: Green Innovation for Agriculture
and the Food Sector in Nigeria (GIAE)

GIZ Project / Section: GIAE / GIZ Office

Date of Contract: 01 July 2019

Country of Assignment: Nigeria

Contracting Entity:

Deutsche Gesellschaft für Internationale
Zusammenarbeit (GIZ) GmbH
(German Development Cooperation)
GIZ Office Abuja
12, Charles de Gaulle Close,
Asokoro District, Abuja, Nigeria

Assignment Title: Conducting the SME Business Loop Training Approach with 20 Candidates
and Coaching Approach with 10 Candidates in Benue State

Contractor: Dr. Iorwuese Tyopev
Falvey Consultants
House 6, Third Avenue, FHA Estate,
Makurdi, Benue State, Nigeria
Tel.: 07036950021
TIN: 1022732810

Assignment Period:
01 July 2019 – 30 December 2019
(with possibility of extension up to
31 December 2019)

CERTIFICATION

This is to certify that Dr. Iorwuese Tyopev, hereinafter referred to as the Contractor, successfully completed the consultancy assignment under Contract No. 83383171 entered into between AFC Consultants International GmbH (acting on behalf of the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH) and the Contractor.

The assignment entailed conducting the SME Business Training & Coaching Loop Approach for 20 candidates under the training component and 10 candidates under the coaching component in Benue State, Nigeria, in accordance with the Terms of Reference (TOR), work plan and other contractual obligations.

During the assignment period from 01 July 2019 to 30 December 2019, the Contractor satisfactorily performed all assigned responsibilities, including:

- Conducting entrepreneurship and business development training sessions;
- Providing coaching and mentoring support to programme beneficiaries;
- Facilitating participant engagement and learning activities;
- Preparing and submitting required reports and documentation;
- Supporting programme implementation in accordance with GIZ standards and requirements; and
- Completing all agreed deliverables within the stipulated contractual period.

Following review and assessment of the outputs, reports and deliverables submitted under the assignment, the Contracting Entity confirms that the services were rendered in a professional and satisfactory manner and that the deliverables were accepted as meeting the requirements of the Contract.

This Certificate serves as formal confirmation that the Contractor fulfilled all obligations stipulated under Contract No. 83383171 and that the assignment was successfully completed and formally accepted.

Issued at: Abuja, Nigeria

Date: 11th February, 2020

FOR THE CONTRACTING ENTITY
AFC Consultants International GmbH
(acting on behalf of GIZ)

FOR THE CONTRACTOR
Dr. Iorwuese Tyopev
Falvey Consultants

Name: Dr. Baba Ashmaru
Designation: Team Leader
Date: 11/02/2020

Name: Dr. Iorwuese Tyopev
Designation: Consultant / Trainer
Date: 11/02/2020

CERTIFICATE OF COMPLETION OF WORK

Issued by Propcom+ / Palladium International Development Nigeria Limited

This Certificate is hereby awarded to FALVEY CONSULTING LIMITED (RC1802296) for the successful completion of consultancy services under the project titled:

"Agricultural Value Chain Finance & Risk Management Training: Capacity Building for Partner Financial Institutions (PFIs) in Nigeria."

Propcom+ and Palladium International Development Nigeria Limited certify that Falvey Consulting Limited satisfactorily completed the assignment between 2 February 2026 and 9 March 2026 in accordance with the agreed scope of work.

The assignment included the provision of professional consultancy services, stakeholder engagement, coordination, preparation of training materials, training facilitation (held at the Lagos Continental Hotel, Victoria Island, Lagos, from 3 - 4 March 2026), and related project activities as referenced in Task Order – Subcontractor Agreement Number: 01 and Falvey Consulting Limited Invoice No. FCL/Propcom+/001 dated 9 March 2026, for which payment has been fully made.

This certificate serves as formal confirmation that the services were completed and delivered to the satisfaction of Propcom+ and Palladium International Development Nigeria Limited.

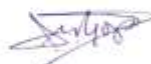
Date of Issue: 21st April 2026

For Propcom+ / Palladium International
Development Nigeria Limited



Name: Adiya Oye
Position: Country Representative
Date: 21/04/2026

For Falvey Consulting Limited



Name: Dr Iorwuese Tyopev
Position: Lead Consultant
Date: 21/04/2026

CERTIFICATE OF COMPLETION AND ACCEPTANCE OF SERVICES

Contract No.: 83383171

Project: Nigeria Beratung

Processing No.: 14.0967.1-004.00

Assignment Period: 09 June 2021 – 10 December 2021

Project Title: Conducting Entrepreneurial Training and Coaching Sessions for Candidates under the SME Business Loop Training and Coaching Approach for Rice Processors in Benue State.

CONTRACTING ENTITY

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

GIZ Office Abuja

12 Charles de Gaulle Close, Asokoro District, Abuja, Nigeria

CONTRACTOR

Dr. Iorwuese Tyopev

15 Katsina Ala Street, High Level, Makurdi, Benue State, Nigeria

CERTIFICATION

This is to certify that Dr Iorwuese Tyopev successfully completed a consultancy assignment for the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH under Contract No. 83383171. The assignment, implemented between 9 June and 10 December 2021, focused on delivering entrepreneurial training and coaching services through the SME Business Loop Training and Coaching Approach for Rice Processors in Benue State, as part of the GIAE programme.

In line with the approved Terms of Reference and contractual requirements, the Contractor satisfactorily performed all assigned responsibilities, including:

- Conducting entrepreneurship and business development training sessions;
- Delivering coaching and mentoring support to programme beneficiaries;
- Facilitating participant engagement and learning activities;
- Preparing and submitting required reports and documentation; and
- Supporting programme implementation in accordance with GIZ standards and requirements.

Following review and assessment of the outputs, reports, and deliverables submitted under the assignment, GIZ confirms that the services were rendered in a professional and satisfactory manner and that the deliverables were accepted as meeting the requirements of the Contract.

This Certificate serves as formal confirmation that the Contractor fulfilled all obligations stipulated under Contract No. 83383171 and that the assignment was successfully completed and formally accepted by GIZ.

Issued at: Abuja, Nigeria

Date: 20th December 2021

FOR GIZ GmbH	FOR THE CONTRACTOR
	
Name: Wolfgang Flache	Dr. Iorwuese Tyopev
Designation:	Contractor

Date: 20/12/2021	Date: 20/12/2021
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CERTIFICATE OF WORK PERFORMANCE

This is to certify that the services described below were satisfactorily performed in accordance with the Terms and Conditions of Engagement entered into between Jobberman Limited and the Support Facilitator.

CONTRACT DETAILS

Contracting Entity:
Jobberman Limited
15th Floor, Elephant House
214 Broad Street, Marina
Lagos, Nigeria

Contractor:
Dr. Iorwuese Tyopev
Youth Engagement Support Facilitator
5 Road D, FHA North Bank
Makurdi, Benue State, Nigeria

Agreement Date:
08 July 2024

Performance Certification Date:
30 November 2025

Contract Duration:
One (1) Year Engagement

PURPOSE OF ENGAGEMENT

The purpose of the engagement was to provide entrepreneurship and small business training facilitation services for Jobberman Nigeria, including the coordination and delivery of learning activities designed to enhance youth employability, entrepreneurship, and enterprise development outcomes.

The assignment required the Support Facilitator to:

- Facilitate entrepreneurship and small business training programmes at designated physical and virtual venues;
- Coordinate in-class learning experiences involving participants, Jobberman staff, contractors, volunteers, and external stakeholders;
- Prepare and submit training and performance reports to the Learning and Development Team;
- Support curriculum implementation, assessments, and programme reviews;
- Participate in external faculty engagements and Train-the-Trainers activities as required; and
- Contribute to the achievement of Jobberman's youth engagement and learning objectives.

CERTIFICATION

This is to certify that **Dr. Iorwuese Tyopev**, serving as Youth Engagement Support Facilitator, successfully carried out and completed the responsibilities assigned under the Terms and Conditions of Engagement with Jobberman Limited.

Throughout the period of engagement, Dr. Tyopev demonstrated professionalism, technical competence, commitment, and effective facilitation skills in the delivery of entrepreneurship and small business training programmes. He satisfactorily fulfilled all assigned duties and contributed meaningfully to participant learning outcomes and programme objectives.

Following a review of performance, reports, and deliverables submitted during the engagement period, Jobberman Limited confirms that the services rendered met the required standards and expectations of the organisation.

This Certificate is therefore issued in recognition of the satisfactory performance and successful completion of the assignment.

Signed in Lagos, Nigeria

Date: 30 November 2025

FOR THE CONTRACTING ENTITY
Jobberman Limited

FOR THE CONTRACTOR
Youth Engagement Support Facilitator

Signature: 
Name: Innih Ikhide
Designation: Head of Youth Engagement and Learning
Date: 30/11/2025

Signature: 
Name: Dr. Iorwuese Tyopev
Designation: Youth Engagement Support Facilitator
Date: 30/11/2025

CERTIFICATE OF WORK PERFORMANCE

This is to certify that the services under the contract described below were satisfactorily performed in accordance with the terms and conditions of the contract.

Contract No. : 83405492
Project : Nigeria Beratung
Processing No. : 14.0967.1-004.00
Processed By : Oluwarotimi Edward Wright
Telephone : +234 (07053495980)

Based on the General Terms of Contract (local), the present Contract is concluded between the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, represented by German Development Cooperation – GIZ Office Abuja
P.O. Box 5374, 12, Charles de Gaulle Close, Asokoro District, Abuja, Nigeria
(hereinafter referred to as "GIZ")

and

Falvey Consulting Ltd
Makurdi, Nigeria
Tel.: 07036950021
(hereinafter referred to as "Contractor").

Purpose of Contract	: Provision of Consultancy Organisational Development Technical and Entrepreneurial Skills Capacities Enhancement support for youth groups/Start-ups/Small Micro Enterprises. Rice Value Chain – Benue, Nasarrawa & Cross River States
Contract Period	: 01 June 2022 – 30 November 2022
Contractor Personnel	: Dr. Iorwuese Tyopev – Team Leader Mr. Josephat Ado – Organizational Development Expert Mr. Joshua Apochi – Agri-Business Expert Ms. Nguemo Jennifer Achimba – Technical Expert

CERTIFICATION

This is to certify that Falvey Consulting Ltd (the Contractor) has satisfactorily performed the services in accordance with the Special Agreement (Annex 1) and the General Terms of Contract (local) under the above-mentioned contract.

The Consultant Team, led by Dr. Iorwuese Tyopev, delivered the expected outputs and fulfilled all contractual obligations to the satisfaction of GIZ.

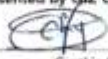
This Certificate is issued upon the successful completion of the assignment.

Signed in Abuja, Nigeria

Date: 30th November 2022

FOR THE CONTRACTING ENTITY
Deutsche Gesellschaft für Internationale
Zusammenarbeit (GIZ) GmbH
(Represented by GIZ Office Abuja)

FOR THE CONTRACTOR
Falvey Consulting Ltd


Name : Cynthia Chiduma Anodere
Designation : Administrative Secretary
Date : 30/11/2022


Name : Dr. Iorwuese Tyopev
Designation : Team Leader / Managing Consultant
Date : 30/11/2022

UNIVERSITY OF MKAR, MKAR



P.M.B. 017, Gboko, Benue State, Nigeria.

Tel: 080110291665

www.umm.edu.ng

info@umm.edu.ng

Certificate No.: UMICSL/CWC/2026/001

Date: 22nd June 2026

CERTIFICATE OF WORK COMPLETION

This is to certify that **Falvey Consulting Limited**, under the leadership of **Dr Iorwuese Tyopev**, completed the consultancy assignment titled:

"Technical and Financial Feasibility Study and Business Plan Development for the Establishment of the University of Mkar Water Processing Factory and the Revival/Rehabilitation of the Piggery, Cattle Enterprise, Feed Mill, and Bakery Enterprises."

The assignment was undertaken for University of Mkar Investment and Consultancy Services Limited (UMICSL). It involved comprehensive technical, market, operational, financial, and investment analyses covering five strategic agribusiness enterprises of the University.

Scope of Work Successfully Delivered

The consultancy demonstrated exceptional competence in agribusiness planning, enterprise development, financial analysis, investment structuring, and strategic business advisory services. The deliverables provided practical and evidence-based recommendations for the commercialisation and sustainable growth of the University's enterprises.

Contract Status: COMPLETED SUCCESSFULLY

UMICSL therefore certifies that Falvey Consulting Limited has satisfactorily completed the assignment and is hereby issued this Certificate of Work Completion.

For: University of Mkar Investment and Consultancy Services Limited (UMICSL)

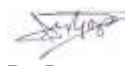
CERTIFIED BY:



Mr. Solomon Haanongun
Co-Ordinator, University of Mkar Investment
& Consultancy Services Limited (UMICSL)

Date: 22nd June 2026

ACKNOWLEDGED BY:



Dr. Iorwuese Tyopev
Lead Consultant/CEO
Falvey Consulting Limited

Date: 22nd June 2026



FEASIBILITY STUDY/ BUSINESS PLAN

FOR
ENTERPRISE DEVELOPMENT AT UNIVERSITY OF MKAR,
MKAR, BENUE STATE, NIGERIA.

**PIGGERY
PRODUCTION**




**CATTLE
PRODUCTION**




**ANIMAL FEED
PRODUCTION**




**SACHET WATER
PRODUCTION**




**BAKERY
PRODUCTION**






Client: University of Mkar Investment and Consultancy Services Limited (UMICSL)



June 2026

PREPARED BY:



**FALVEY
CONSULTING**
Falvey Consulting Limited



Suite 3, Ofod. Plaza,
Kankara-Aba Street,
High-Land, Makurdi,
Benue State



+234 703 695 0021



falveyconsulting.info@gmail.com



<https://falvey-consulting.business.site/>

Building Sustainable Enterprises. Creating Lasting Impact.

Our Clients



Our Contact

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Suite 3, OFODI PLAZA, No. 15 Katsina Ala Street,
High Level, Makurdi, Nigeria.

Email: falveyconsulting.info@gmail.com

Tel: +234 703 695 0021

Website: <https://falvey-consulting.business.site>

Company ID No.: RC 1802296

Tax ID No.: 23938025-0001

Bank: Keystone Bank

Account number: 1012232636